

## **THE \$2 BARGAINING SIMULATION**

### **Secret Instructions**

You are a well-known and consistent battle-ax. You are known for always getting every penny out of every competitor.

Please try to imagine that you will never see the other person again, but everyone

else who matters to you is waiting to see if you can play this game effectively. Make up any story you want, as strong a case as you can. Get as much of the \$2.00 as you can.

This is a chance to live up to your formidable reputation as a really effective competitor;

go to it!