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MIT

**LEARNING CURVES:
IGNORE THEM AT YOUR OWN PERIL!**



WHAT IS A LEARNING CURVE?

- Exponential growth due to feedback
- Individual, but macro effects are multi-person
- Pseudonyms
 - + Network Effect
 - + Viral
 - + “Free Market”

EXAMPLES IN ELECTRONICS/INFORMATION

Images removed due to copyright restrictions. Please see:

[Countdown to Singularity](#)

[Moore's Law - The Fifth Paradigm](#)

[Random Access Memory](#)

[Magnetic Storage Data](#)

From Kurzweil, Ray. "[The Law of Accelerating Returns](#)." KurzweilAI, March 7, 2001.



HOW DOES A LEARNING CURVE WORK?

- Iterative Innovation
 - + Technology (understanding old and new principles)
 - + Application (wants, needs: computing power per \$)
 - + Implementation (how things are made; how can they be made in future; how to make economically viable; societal and politic influences)
- Important to Recognize:
 - + We all “Stand on the Shoulders of Others”
 - + Self-correcting (don’t fret ‘bad actors’, unless they are fascists!)
 - + Do not ignore either innovation process or historical learning curves
 - Innovation does not happen in a room by yourself
 - Fighting progress of mankind is not useful

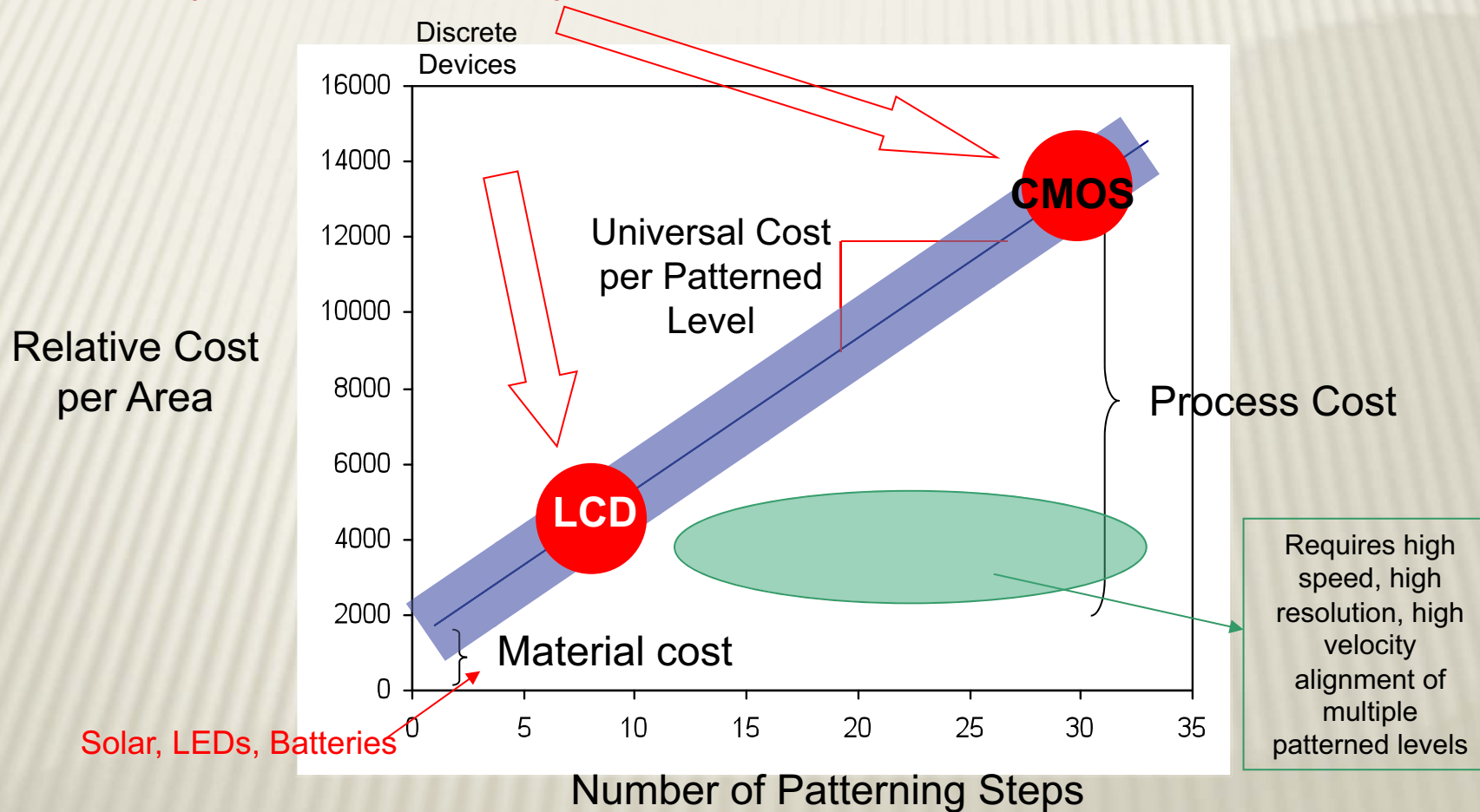
EXAMPLE OF IMPORTANCE OF RECOGNIZING GLOBAL LEARNING CURVES

- Premise: Roll-to-Roll Electronics
- It is the new paradigm
 - + Print electronics like newspaper, on plastics
 - + Inexpensive, new manufacturing paradigm
- But how does it fit into current paradigm quantitatively?
 - + How do we make current electronics?
 - + How do other planar processes work? Is there a common framework to analyze?
- Interesting planar process industries
 - + Solar
 - + Batteries (roll-to-roll)
 - + Silicon CMOS Electronics
 - + LCD Display Screens

	Sunpower	Evergreen Solar
Form factor	SPR-200 (200W) 1560 mm x 800 mm 1.25 m² 160 w/m²	EC-100 (100W) 1575 mm X 686 mm 1.08 m² 92.6 w/m²
Sunpower Advantage		
Module efficiency factor	1.73	1.0
Cell efficiency (%)	21.5% (A-300 cell)	15% (cell)
Cell efficiency factor	1.43	1.0
Estimated Mfg Cost S / W	\$2.74/W	\$2.50/W
Estimated Selling price \$ / W	\$4.83/W	\$4.40/W

LOW COST MANUFACTURING?

- 'universal manufacturing cost' at a point in time
 - + Process cost per area per patterning step
 - + Why is there a LCD industry?

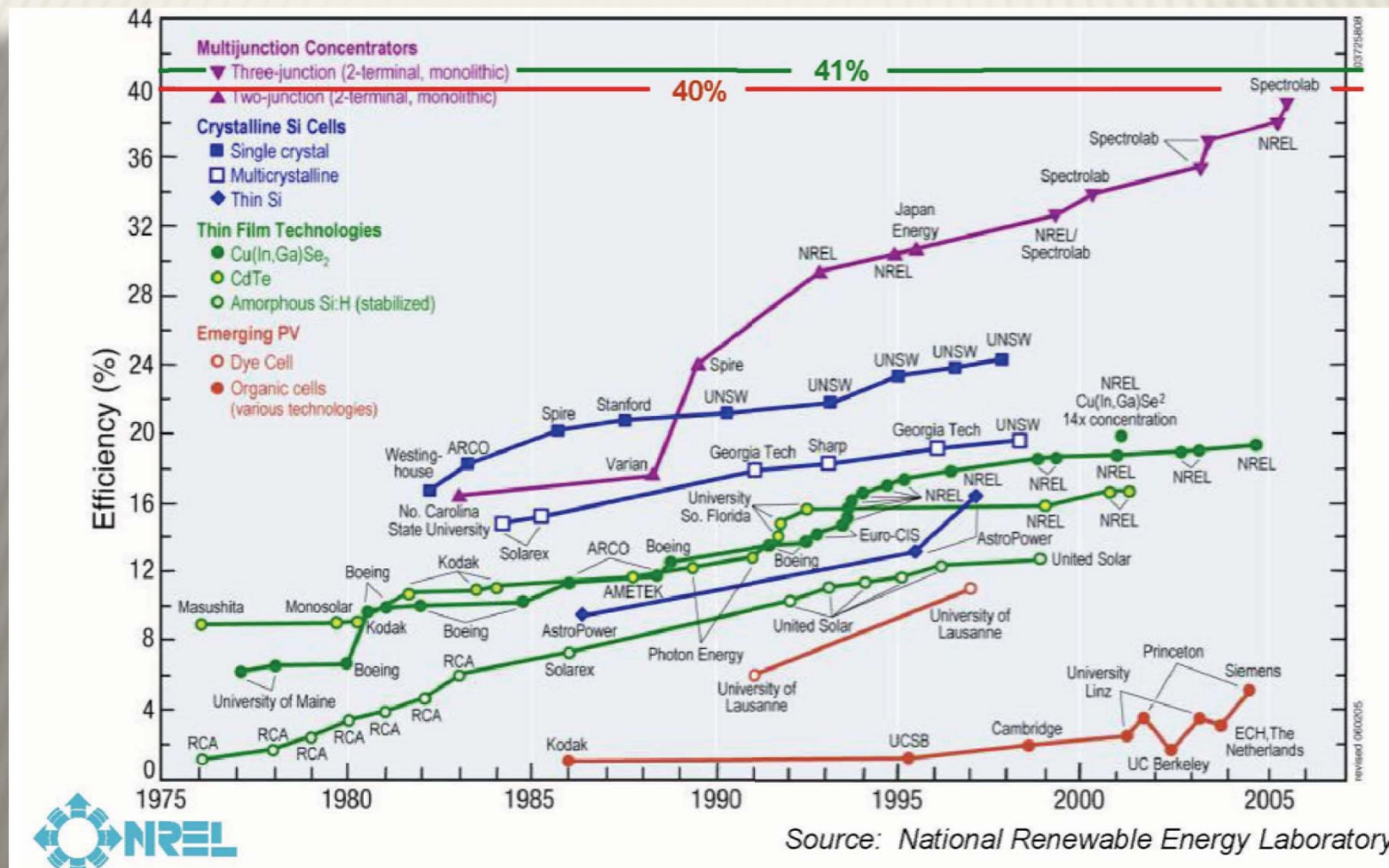


SUMMARY OF “LOW COST ELECTRONICS”

- Silicon CMOS defines lowest-cost way to build any device with even a modest number of patterning levels
- LCD infrastructure exists since the display at any time in history has required larger substrate area than the available silicon wafer area
- At any point in time, there is a manufacturing cost to beat defined by cost per area per patterned level
- Less expensive Large Area Electronics requires extremely high speed, fairly high resolution, aligned patterning capability

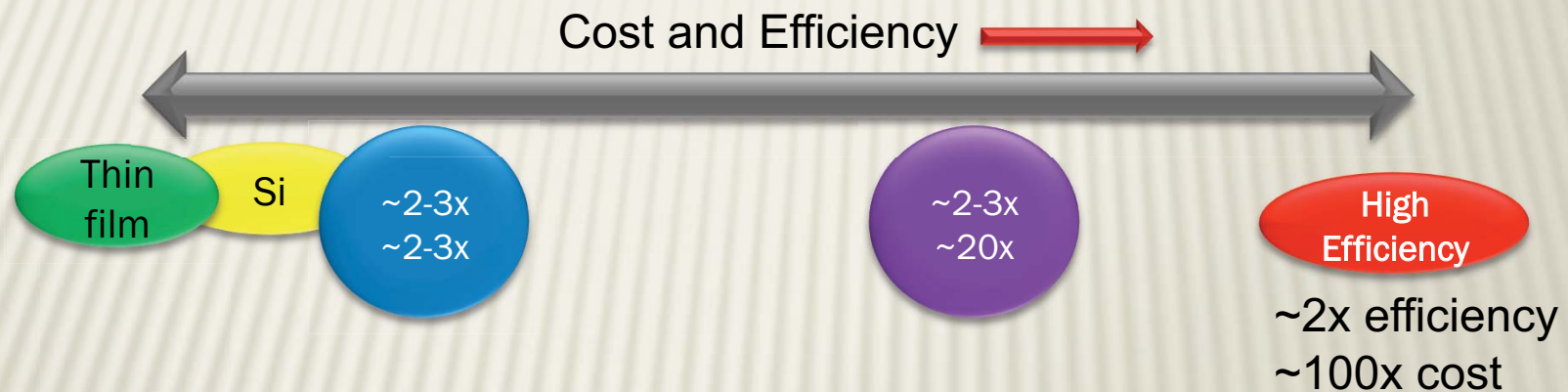
EXAMPLE 2: SOLAR CELLS

SOLAR BAND ENGINEERING: EFFICIENCY AND HIGH COST LEADER



EXAMPLE 2: SOLAR CELLS

- Our activities are composed of projects meant to increase efficiency on a silicon-based platform



HIGHER-LEVEL LEARNING CURVES

- If Innovation is a group sport, what about the ‘lone inventor’?
 - + Kuhn, “Structure of Scientific Revolutions”, introduced term ‘paradigm shift’
 - + History is for making paradigm efficient, not for understanding non-linear network effects like the innovation process
- If you need to know everything in science and technology to be effective, then how come an MIT degree has been 4 years for many decades?

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